## Northfield, VT, and Austin, TX-March 11, 2002

NatWorks Incorporated, a recognized worldwide leader in providing native Data Extraction and Change Data Capture (CDC) solutions for Software AG's ADABAS database management system, today announced a strategic alliance with Data Junction Corporation, the worldwide leader in data transformation technology.

As a result of this partnership, NatWorks' data extraction and CDC capabilities have been integrated with the world's most widely deployed data integration solutions from Data Junction. This partnership will also provide a complete end-to-end data warehouse and/or data mart solution with unparalleled performance and flexibility, delivered at the lowest price in the industry.

According to Chris Bradley, President of NatWorks Inc., "ADABAS customers have historically been faced with only two choices in implementing a data warehouse/data mart against ADABAS: either develop required extracts and change data capture processes by hand, or rely on solutions that are both invasive to the mainframe and ridiculously expensive. NatWorks and Data Junction both share the view that outstanding functionality and performance does not absolutely require a customer to absorb a huge price tag.

"NatWorks' ability to natively address the challenges of handling ADABAS data, coupled with Data Junction's award winning data transformation and loading capabilities results in a toolset that brings a total solution to a Software AG customer," continues Bradley. "The only challenge faced by this partnership will be to overcome customer misperception that a complete ADABAS extraction and CDC solution has to cost \$150,000 or more, when in fact this cost does not have to exceed even \$50,000, with no compromise on functionality or performance."

Mike Hoskins, President of Data Junction states, "Every company has unique integration needs which multiply every year. Together with NatWorks' technology, Data Junction can provide transformations between virtually any data format or application and ADABAS. We offer superior solutions for a variety of today's tough integration challenges."

## **About Data Junction**

Data Junction Corporation is the market leader in data transformation technology with more than 40,000 customers. Customers include 75% of the Fortune 500 as well as major consulting firms and software vendors that

embed Data Junction's technology. Data Junction Corporation is a rapidly growing, private company based in Austin, Texas. The company sells directly to VARs and corporations in the United States, the European Union and Latin America, as well as through more than 500 Alliance Partners in the United States and distribution partners throughout Latin America, the European Union, Asia and Australia. For more information, visit www.datajunction.com or call 800-580-4411.

## About NatWorks Inc.

Based in Northfield, VT, NatWorks, Inc. is a privately held corporation focused on providing native data extraction and Change Data Capture solutions to users of Software AG's ADABAS database management system.

Since NatWorks was formed in 1998, NatWorks has an established a worldwide customer install base and is rapidly becoming the recognized leader for native data extraction solutions in the Software AG marketplace. NatWorks offers solutions that address End-User extraction, Data Warehouse extraction, ADABAS Change Data Capture, ADABAS transaction auditing, as well as the ability to convert ADABAS data directly into XML/XSL and publish XML to the Web. More information on NatWorks can be found at <u>www.natworks-inc.com</u> or by writing <u>info@natworks-inc.com</u>.